

Vishal Agarwal

Vishal Agarwal is a Partner at McKinsey & Company and leader of the Operations work in Southeast Asia. He supports clients on a range of issues, including operations transformation, large-projects acceleration, and strategy.

Since joining McKinsey in 2007, he has worked extensively in the operations sector with leading major national and international companies across different regions. He has worked with clients across Australia, China, India and Southeast Asia to implement holistic operations transformations, including production growth and cost efficiencies, as well as building capabilities at scale.



Vishal has a deep experience in Industry 4.0 and digital of operations across sectors. Some of his recent works include leading end to end supply chain optimization of a complex Southeast Asian player; savings of \$150 million through better planning, digital tools, reducing logistics spend and helping an Asian plantation company to yield a more than 10 % improvement by precision forestry, using advanced technology to accelerate growth and value performance. Vishal also led the set-up of Digital Capability Center (DCC) in Singapore in collaboration with Advanced Remanufacturing and Technology Center (ARTC).

In addition to serving clients, Vishal has contributed to several key publications on the energy sector, including 'Ten ideas to reshape Indonesia's energy sector,' and 'Unlocking Indonesia's E&P sector.'

Prior to joining McKinsey, Vishal worked at Lehman Brothers and Wipro Limited.

Vishal holds an MBA from the Indian Institute of Management, Bangalore, and is an accountant certified by the Institute of Chartered Accountants of India.